



**Yale Materials Handling Corporation**  
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**Yale Materials Handling Corporation Introduces  
the Next Generation of Electric Truck**

*The ERC-VG Series Combines Energy Efficiency with Optimal Performance*

**GREENVILLE, NC, January 12, 2009** – Yale Materials Handling Corporation, a long-standing leader in the materials handling industry, is introducing its next generation of electric rider lift trucks with the ERC-VG. This series incorporates application matched performance, intuitive design and comfort, Yale® Industrial Grade Critical Components and environmentally trustworthy technologies; resulting in ICE performance without the emissions.

“Yale is collaborating on next generation energy technology to enable a broader group of customers to more easily make the switch from internal combustion engine trucks to zero emission electric trucks,” said Don Chance, President, Yale Materials Handling Corporation. “We are currently investigating advanced, more efficient battery chemistries and technologies to reduce energy consumption and increase productivity.”

Yale has been a leading producer of zero emission lift trucks for several years. In 2009, the ERC-VG will reduce energy consumption for customers’ operations, while providing varied applications such as adjustable performance parameters, Extended Shift functionality and higher levels of productivity. These industrial applications require industrial grade lift trucks that add productive value, operate at maximum uptime, perform at demanding performance levels and require minimal cost to operate. The Yale® ERC-VG lift truck has been designed and built with Industrial Grade Critical Components, which increase overall productivity and life time of a truck.

“Yale is one of the largest volume producers of zero emissions electric lift trucks in the North American market,” said Chance. “Our continued pursuit of improved energy efficiency is affirmed by competitive testing which shows that our ERC-VG electric rider product is the most efficient lift truck in its class in North America.”

**About Yale Materials Handling Corporation**

Yale Materials Handling Corporation markets a full line of material handling lift truck products and services, including electric, gas, LP-gas and diesel powered lift trucks; narrow aisle, very narrow aisle and motorized hand trucks. Yale offers comprehensive Fleet Management services, as well as Yale® service, parts, financing and training. Yale® lift trucks are manufactured in an ISO 9001:2000 registered facility and range in capacity from 2,000 to 36,000 pounds. For more information, or to find the Yale® lift truck dealer nearest you, call 1-800-233-YALE or visit [www.yale.com](http://www.yale.com).

Yale Materials Handling Corporation is a division of NACCO Materials Handling Group, Inc. ([www.nmhg.com](http://www.nmhg.com)), which is a wholly owned subsidiary of NACCO Industries, Inc. (NYSE:NC).

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